

Improvement Needed	36-39	15	15	6.5	
				6	
	35	14	14		
	31-34	13	13		
	30	12	12		

In marking reply speeches it might be easier to mark them out of 100 and then halve each mark. That will leave you with half-mark steps, but that is not a problem. Thus a reply speech could be given, say, 13.5 for content, 14.5 for style and 7.5 for strategy, for a total of 35.5.